

Smarter
technology
for all

Lenovo

AI Services

Less time waiting, and more time growing. That's smarter.

Create real outcomes today
with Lenovo.





Boundaries are waiting to be broken.

Organizations of all sizes need to make faster, data-driven decisions. They need deeper insights to produce real competitive advantages. Generative AI (GenAI) has the potential to do just that.

\$4.4T

is the value that Generative AI can unlock across key business functions¹

84%

of leaders feel significantly or somewhat challenged by developing solutions that get up and running quickly²

Just 48%

of leaders feel challenged by a lack of budget for AI solutions²

Releasing the full potential of Generative AI is no small task. Businesses need comprehensive solutions that bring together accelerated systems, applications and expert services to quickly build and run augmented GenAI models using their own data. But even as GenAI gets more accessible, it's still challenging to scale in the right way and at the right pace. Here's why:

Business need guidance to turn GenAI into real outcomes.

Scale and right-sizing issues

The scale of computations needed for GenAI models is immense. It demands robust, large-scale computing. That can be expensive and complex to manage – as well as difficult to govern and secure.

More testing than tangible value

GenAI is new. It requires an understanding of AI, Machine Learning (ML) and data science. To build and fine-tune GenAI models, organizations need to add new technical expertise to their data science, AI or application development teams.

Why delay when you can deliver?

To accelerate success with AI, a clear outcome-based strategy is critical. Identifying business outcomes from GenAI use cases early provides focus and returns on investment critical to project success.

**Lenovo can help you transform faster, smarter and with less risk.
Let's explore how...**

1. McKinsey, 2023, The Economic Potential of Generative AI
2. Lenovo, State of Enterprise AI Buying, Quantitative Survey, 2024

Time for tangible value.

Get results fast and make an impact that lasts with Lenovo AI Services

Lenovo AI Services provides a single vendor solution to guide development and implementation for easily deployable, purpose-built solutions.

Lenovo AI Services offer:

Real roadmaps

Plot a clear path to GenAI success

Build a solid plan, educate your people on the benefits of AI, and create GenAI outcomes faster with Lenovo AI Service. Tap into expertise, access state-of-the-art solutions, and position your business at the leading edge of innovation.

Real speed

Deploy, manage and scale GenAI fast

We bring customers scalable, secure, end-to-end solutions to establish their GenAI and analytics, data center, edge computing and remote work capabilities. Lenovo TruScale ensures deployments are always right-sized to your requirements with a simple pay-as-you-go model.

Real safeguards

Protect your GenAI investment

Ethics, governance, compliance, and security are all critical to your AI success. That's why we offer validated solutions and a commitment to safe and responsible GenAI. Our experts stay current with fast-changing rules to deliver solutions that meet stringent security standards. Supported by Lenovo's AI Center of Excellence and AI Responsibility Committee, we'll make sure you move forward with confidence and control.

Real outcomes

Deliver maximized business outcomes and ROI - so you can justify the investment quickly, while making the case for more.

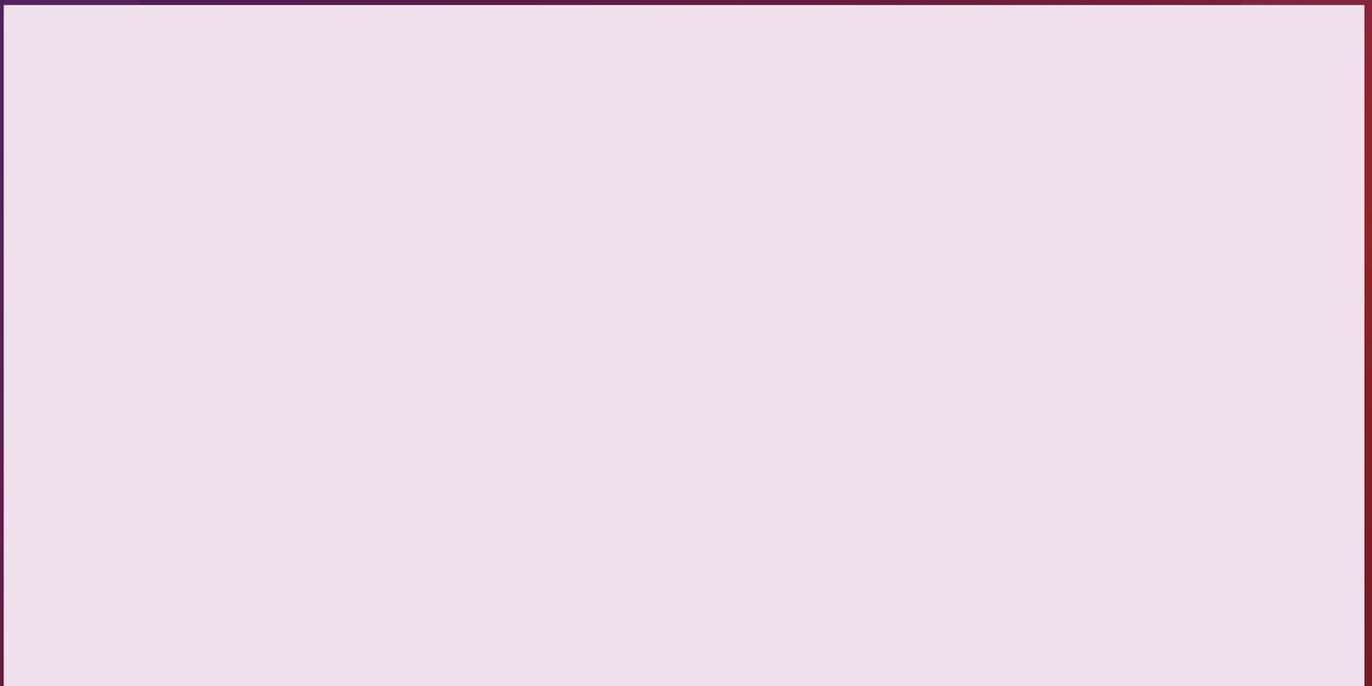
Book an AI Discover workshop



How we make value happen.

Five clear steps to bring your GenAI vision to life.

Click to
learn more



See value faster with AI Fast Start

Accelerate time-to-value and bring your AI use case to life quickly with Lenovo experts.

The Lenovo difference:

Proving the value of AI can be difficult. That is why we offer AI Fast Start: a service where Lenovo experts design and build your AI proof of concepts (PoC), helping you turn ideas into a real AI solution faster, showcase value, and get internal support. We make the process as efficient as possible – with a flexible deployment model that can be in your lab or ours, tailored solutions, and an open, vendor-agnostic approach.

Paths for your AI PoC:

1.

AI Enterprise

Build custom AI solutions

- Private AI enterprise solution.

2.

AI Innovators

Deliver validated third-party solutions

- Out-of-the-box solution optimized for Lenovo AI and edge hardware.
- Select from 150+ AI solutions across key verticals.

Ideal for...

Enterprises that want to:

- Maximize the value of AI enterprise solution for mission-critical activities but aren't AI experts.
- Maintain security and data privacy not available in public LLM tools.

Lenovo can help you deploy a custom private AI PoC to meet your security needs.

Companies that want to:

- Quickly deploy out-of-the-box AI solutions relevant to their industry, such as retail, manufacturing, education, and more.

Lenovo can help identify your goals, determine a suite of solutions from our AI ecosystem, and set up a PoC to test it. AI sub-categories include digital twins, predictive analytics, AI digital storage, and more.



**The vision is yours.
Get there with
Lenovo.**

Ready to break boundaries faster with AI?
Get in touch to learn more.

Book an AI Discover Workshop.

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