



Case Study

Driving jobsite efficiency through better connectivity

Foushée and Associates

Background

Foushée and Associates Company, Inc., a Bellevue-based general contractor, has delivered thousands of successful construction projects throughout the Puget Sound region since 1977. The company relied on the same mobile carrier for decades. Joel Koch, who oversees Foushée's IT and mobile services, equipped staff with corporate-owned phones and mobile routers to support daily operations. But despite the long-standing vendor relationship and investment in connectivity, Foushée faced ongoing issues with customer service and account support.

Challenges

Poor Customer Service: Frequent account manager turnover leading to inconsistent and limited support left Koch to troubleshoot alone.

Lack of Equipment Support: Inadequate help with broadband devices caused issues in secure, Ethernet-dependent operations.

High Costs: Pricing was uncompetitive, with no clear reason to stay. *"The mobile service was the only thing keeping us there... I was just tired of it."*

Solution

In 2024, Koch decided to explore other options, seeking a provider that could better support Foushée's operational needs. After evaluating cost and service benefits, the company made the move to **T-Mobile for Business**.





Implementation

Switching was seamless—no major disruptions, no surprises. Koch and his team were met with a responsive support staff that handled questions and issues promptly. And with access to a range of upgraded broadband equipment, including job site-specific routers, Foushée saw immediate improvements in field connectivity and overall performance.

Results

■ Increased Productivity

Field teams saw faster, more reliable 5G connectivity—**up to 200 Mbps**—enabling seamless use of connected devices and cloud tools.

■ IT efficiency

Responsive support and reliable equipment reduced tech issues, freeing IT leadership to focus on higher-priority tasks.

■ Cost reduction

By switching to T-Mobile for Business, Foushée was able to **reduce mobile service expenses by up to 40%**, translating to significant annual savings.



Conclusion

Choosing the right mobile provider can transform business outcomes. For Foushée, switching to **T-Mobile for Business delivered stronger support, faster connectivity, and up to 40% in savings—driving real ROI.**

“I was reluctant to switch after decades of service with my previous carrier, but I’m glad I did, it was absolutely one of the best decisions I’ve made in regard to our mobile technology needs.”

Joel Koch

IT Manager

Looking for a Better Way to Stay Connected?

With T-Mobile for Business, you get more than just connectivity—you get a partner. From seamless onboarding to responsive support and cost-saving plans, T-Mobile helps businesses like Foushée run smarter and leaner.

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Call us at 855-770-9931 or visit our [Business Internet page](#) to learn more.



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